



Application and Instructions

The Port of Virginia **GO-Zero Program** provides funds to purchase zero-emission (ZEV) and near zero-emission (NZEV) drayage trucks and recognizes partners for achieving goals that reduce air pollution and greenhouse gases associated with the transport of cargo through The Port of Virginia.

The Port of Virginia **GO-Zero Program** offers an incentive of up to \$200,000 for each ZEV truck purchased and up to \$100,000 for each NZEV truck purchased. There is no scrappage requirement under the **GO-Zero Program** however, an additional incentive of \$25,000 will be available for participants who agree to scrap an older diesel-powered drayage truck.

Interested participants are requested to complete this application form. The application period will be open from July 10, 2024 through September 10, 2024. After the application period has ended, an evaluation will be conducted to select awardees, with awards announced in the fall of 2024. Please note that the new equipment must only be purchased after an award has been made AND only when instructed to do so by the GO-Zero project manager, EcoLogix Group. Any equipment purchases made prior to receiving an award are not eligible.

Eligible Applicants

- Independent Owner Operators as well as Fleet Owners may apply.

Eligible Trucks for Purchase

- Zero-emission (ZEV) - a vehicle that does not emit exhaust gas or other pollutants from the onboard source of power. Examples of ZEVs include battery-electric and hydrogen fuel cell electric vehicles.
- Near Zero-emission (NZEV) - a vehicle that uses zero emission technologies, uses technologies that provide a pathway to zero emission operations, or incorporates other technologies that significantly reduce vehicle emissions. Examples of NZEVs include trucks with an engine that is powered by Renewable Natural Gas (RNG), Compressed Natural Gas (CNG), or Liquid Natural Gas (LNG).

General Requirements for Applications

- The GO-Zero Program will allow interested participants to request multiple truck incentives per company. Please type or print legibly all items except the signature in Section V.
- Printed applications must be in black or blue ink.
- If space for additional information is needed, attach additional sheets of paper. Write the owner's name on each additional sheet and attach to the application.

Specific Requirements for Applications

- Equipment - Identify the make and model of the ZEV or NZEV truck that will be purchased, the type of charging/fueling station that will be used, and the number of trucks being requested for award consideration.
- Infrastructure Requirements – As public charging/fueling options are limited in the near term; applicants will likely need to install charging/fueling stations within their facility location. As such, Applicants will need to evaluate the feasibility of such installations. For electric charging stations, coordination with the local utility will be needed to assess what site improvements may be needed to supply sufficient power to the charging stations.
- Project Timeline – Advise the expected project implementation date.
- Narrative section – Applicants should briefly describe how the project contributes towards the Port of Virginia's long-term decarbonization goals, and cargo owner commitments to reduce supply chain emissions, benefits to

disadvantaged or low-income communities, and how new investment would spur additional cargo volumes through Port of Virginia facilities.

- **Service Commitment** – For an award made under this program, the awardee agrees to use the new ZEV or NZEV truck to continue to service Port of Virginia facilities for two-years after the new truck has been purchased, and must make at least 100 port visits/year for each of those years.

The penalty for noncompliance:

- Depending on the circumstances, this could constitute an event of default. If an applicant fails to meet the 100-trip requirement in the first 12 months, 100 percent of the grant incentive shall be refunded by the applicant. If an applicant fails to meet the 100-trip requirement in the second 12 months, 50 percent of the grant incentive shall be refunded by the applicant. If an applicant fails to meet the trip requirement due to a reasonable extenuating circumstance, the requirement may be waived for the year the infraction occurs at the sole discretion of the Virginia Port Authority.
- **Data Sharing** – After an award has been made, program participants agree to share general data related to operation/maintenance costs and performance metrics of the trucks and charging/fueling stations. Some examples include; how long it takes to charge/fuel the trucks, what time during the day does charging/fueling generally take place, utilization percentage and maintenance intervals for the charging station, charging/fueling costs, number of trips made at POV facilities, and range of the trucks.

Other Information

- **Grant Stacking** – Other grant funding opportunities may be available, especially for charging/fueling station installation. Grant funding outside of GO-Zero will be allowed. For examples, see the *Grant Stacking* document available at <https://www.greenoperator.org/>.
- **Dealerships** – A list of local truck dealerships that sell ZEV and NZEV will be made available on the Green Operator website.
- **Hotline** – Phone number is (804) 482-1790 for any questions. Email inquiries can also be directed to Ed Mihalski at emihalski@ecologixgroup.com

Complete and Submit Application to

Port of Virginia GO-Zero Program
c/o Ed Mihalski, EcoLogix Group
PO Box 4
Kensington, Maryland 20895



I. Company Information (please type or print legibly)

Please circle which facilities you serve: NIT VIG PMT NNMT RMT VIP		
Company Name:		Employer Identification Number:
Registered Owner:		ICC/DOT/MC#:
Virginia Port ID #:		
Type of Business (Licensed Motor Carrier or Independent Owner Operator):		
Name of company you are leased to (if owner-operator):		
Is your business classified and registered as a Minority Owned or Women Owned Small Business? <input type="checkbox"/> Yes <input type="checkbox"/> No (If yes, please provide your certification number: _____)		
Number of Employees (Independent Owner Operator will most likely be 1):		
Name of Truck Driver (if other than Owner):		
Driver's License # (of Owner Operator or Truck Driver):		
Registered Owner's Street Address:		
City:	State:	Zip Code:
Telephone:		Fax:
E-mail Address:		

II. New Vehicle/Project Information

New Vehicle Information

Zero-emission Truck: _____ OR Near Zero-emission Truck: _____	Numbers of Trucks: _____
Brand/model of truck:	
Type of Charging or Fueling Station:	

Project Timeline

Briefly describe the expected project timeline implementation dates for delivery of the new truck, and for the installation of the charging/fueling station. For electric charging stations, please coordinate with your local utility to discuss requirements/conditions for electricity supply to your expected site location:

Project Narrative

Briefly describe how your project contributes towards the Port of Virginia's long-term decarbonization goals <https://www.portofvirginia.com/who-we-are/environmental-sustainability/> , cargo owner commitments to reduce supply chain emissions, benefits to disadvantaged or low-income communities, and how new investment would spur additional cargo volumes through POV facilities:



Service Commitment

For an award made under this program, the awardee agrees to use the ZEV or NZEV truck to service Port of Virginia facilities for a two (2) year period and must make 100 port visits/per year for each of those years (Yes or No): _____

Data Sharing

Program participants agree to share general data related to the new trucks including; operation and maintenance costs, performance metrics, and expected usage at POV facilities. (Yes or No): _____

Infrastructure Requirements

Applicants will need to evaluate infrastructure requirements such as the installation or availability of charging/fueling stations at or near their facility. This will likely involve coordination with your local utility and your supplier.

II. Older Diesel Power Truck to Scrap (OPTIONAL)

Truck Information

Truck Make:		Truck Model:	
Truck Year:	GVWR (lbs.):	# of Axles:	
Vehicle ID Number (VIN):			
Truck License Plate Number:		Licensing State:	

Engine Information

Engine Make:	Engine Model Year:
Engine Model:	Horsepower:
Engine Serial #:	Engine Family Name:
Fuel Type (Diesel, CNG, LNG, etc.):	Is this the original engine from the truck?

Operation Information

Does Your Odometer Work? ___ Yes ___ No	Current Odometer Reading: _____ ___ Place a check here if this reading is an estimate. ___ Place a check here if this odometer has rolled over
Date of Odometer Reading:	Indicate number of times: _____
Annual Miles: <small>The vehicle must have logged at least 7,000 miles per year for the 2-year period immediately prior to the application date</small>	Title Number:
Years Truck Owned:	
Is your truck currently servicing Port of Virginia facilities?	
If yes, please provide evidence of recent service such as ProPass reports or copies of Interchange receipts	
What is the average number of hours (per day) that your truck spends idling (engine running but truck not moving)? _____ Hours per day	
Over the past two years:	
What is the average trip number made to The Port of Virginia facilities? _____ Trips per week	
What is the average number of days that you have driven this truck for work? _____ Days per week Has the truck transported cargo to/from The Port of Virginia facilities regularly? _____ (Yes or No)	
What do you typically haul? ___ Containers ___ Dry Bulk ___ Liquid Bulk ___ Break Bulk	

Lien Information

This vehicle being replaced is free and clear of all liens (Yes or No): _____
(If you answered "No", you agree to pay off all indebtedness, receive lien releases and deliver a clear certificate of title free of any and all liens as a condition to delivery of your old truck for scrappage and receipt of grant funds for a replacement truck.)



III. Notice of Obligations (Please read and initial next to each item)

Program Obligations

I do hereby certify the following:

- 1. _____ That I have reviewed and understand the application, including this Notice of Obligations, and that all of the information I have submitted is true and correct.
- 2. _____ That I will make the new truck available for inspection after the award is made.
- 3. _____ That the participant does not have any outstanding violations of The Port of Virginia Regulations
- 4. _____ That I will apply the GO-Zero decal on my new truck purchased with program funds for a period of two (2) years after the purchase. Program provides the decals.
- 5. _____ Agree to share general data related to the new trucks including; operation and maintenance costs, performance metrics, and expected usage at Port of Virginia facilities.
- 6. _____ Agree to use the new ZEV or NZEV truck to continue to service Port of Virginia facilities for two years after the new truck has been purchased, and must make at least 100 port visits/year for each of those years. Otherwise, and depending on the circumstances, this could constitute an event of default. If an applicant fails to meet the 100-trip requirement in the first 12 months, 100 percent of the grant incentive shall be refunded by the applicant. If an applicant fails to meet the 100-trip requirement in the second 12 months, 50 percent of the grant incentive shall be refunded by the applicant. If an applicant fails to meet the trip requirement due to a reasonable extenuating circumstance, the requirement may be waived for the year the infraction occurs at the sole discretion of the Virginia Port Authority.

For participants scrapping an older truck (OPTIONAL)

I do hereby certify the following:

- 1. _____ That I will make the optional older drayage truck available pre-award inspections and destruction.
- 2. _____ That I will not submit any other applications for funding of this same truck under this program.
- 3. _____ That I have already paid or otherwise settled all outstanding violations against the older truck. (Applicants with outstanding violations at the time of the application will be ineligible for funding during the current round of solicitations but may reapply in subsequent solicitation periods.)



IV. Participant Commitment

Printed applications must include the participant’s signature.

Investing Public Funds / Maintaining Public Trust

Intentional falsification of information provided by an applicant with the specific intent to avoid meeting any aspect of the program’s requirements may lead to the individual being prosecuted to the extent allowed under law and may be used as an adverse factor in regard to future applications for rebate awards.

The Virginia Port Authority is committed to the integrity of the program and encourages reporting of any known concerns involving any aspect of the program especially related to suspected fraudulent activity. Visit <https://www.oig.dot.gov/hotline> for more information on suspected fraud.

The participant must be the applicant for funding assistance and must sign this document

I hereby certify under penalty of perjury from my personal knowledge both that I am the lawful owner of the vehicle(s) identified in this application applying for the funding, and that all information provided in this application is true, accurate and complete.

Name: _____

Title: _____

Date: _____

Signature:

(Note: Original signature required.)

A special thanks to our funding partners

The Green Operator Program developed by The Port of Virginia offers truck owners rebate incentives to purchase diesel trucks with more emission-efficient engines.

The Port of Virginia, through grants from the US Department of Transportation, the Virginia Department of Transportation, and the Hampton Roads Transportation Planning Organization has committed funding to expand the program’s reach and impact.